

NACC00002

Key Accounts: How to Strengthen Client Relationships - Online



HELLO THERE, OUR DREAM IS TO HELP YOU **MAKE GREAT HAPPEN**



Payment options

OVERVIEW

Plan for success

We will teach you how to build mutually beneficial relationships with your clients so they keep using your business long-term. You will learn to how to plan for key accounts and drive them to higher relational levels.



LOCATION/S

Online



DURATION

Online: up to 12 weeks / 1.5 hours

COURSE DETAILS

Course delivery options

WORKLOAD	LOCATION	DELIVERY
1.5 hours	Online	Online

Key dates

For key start dates for each location visit the online brochure for this course (under the course details tab).

tafebrisbane.edu.au/course/10579

Entry requirements

This short course has no formal entry requirements.

If you're under 17 years of [...more online](#)

Resources required

You must have access to a personal computer with internet access and relevant software in order to complete the course.

[...more online](#)

COSTS

What are my payment options

No matter what your circumstances, TAFE Queensland Brisbane has a payment option to suit you. If you are unsure of what's right for you, call us on 1300 712 007. We're here to help.

[...more online](#)



FULL FEE | \$155

This is the total cost of the course.

Got a question?
[Enquire about your full fee study options](#)



OUTCOMES

Outcome

Statement of Completion

UNITS

Units

This course will show you the planning and processes of managing key accounts and will help you understand:

- the importance of driving key accounts to higher relational levels and the manner in which this may occur
- planning for key accounts, and
- the role and skills of successful key account managers.

Disclaimer

Not all electives available at all campuses

**ARE YOU READY TO TAKE
THE NEXT STEP ON YOUR
PATH TO GREAT?**

**Enrol today to secure your spot in
this course.**

HOW TO ENROL

Enrol now!

You're ready if you've:

- checked your important dates (under the course details tab)
- checked you meet the entry requirements (under the course details tab)
- checked your course costs and know which payment option is right for you (under the costs tab)
- Read the [student rules](#) and [refund policy](#)

All done? Then you're ready to enrol

Make your future happen

Connect with TAFE on Facebook



Accurate as at 12 May 2017. For the latest information see:
tafebrisbane.edu.au/course/10579

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